

Trainer



Robert Kötter
TwentyOne Skills

- Researcher with over 20 years of leadership experience
- Founder and managing director of several companies, currently at Twenty One Skills GmbH
- Author and LinkedIn Top Voice on future skills in academia

Certificate Program – Leadership in Research: Module 4 Communication and Decision Making



Objective

This module helps researchers facilitate meetings, foster constructive dialogue, and support collaborative decision-making. Participants learn practical techniques to lead discussions, achieve alignment, and communicate effectively in academic environments.



Description

Research leaders regularly facilitate meetings, coordinate projects, and bring together diverse perspectives. Effective communication is key to creating clarity, encouraging participation, and supporting collaboration. In this module, participants learn strategies to lead meetings, moderate discussions, and guide decision-making efficiently within the academic environment.

- Principles of effective communication
- Planning and facilitating productive meetings
- Moderating discussions and encouraging participation
- Collaborative decision-making techniques
- Building alignment within research teams
- Communicating decisions clearly
- Managing differing opinions constructively



Methodology

- Interactive lectures
- Case studies from academic leadership
- Group discussions
- Practical communication exercises that can be directly applied in their own teams
- Reflection activities and transfer exercises



Target group

This module is designed for researchers with leadership responsibilities or those preparing for leadership roles. No prior training in communication or leadership is required. Participants should be willing to reflect on their own communication style and actively engage in practical exercises.



Conditions - Certificate Program

- This is the **second module** of the Leadership in Research certificate program.
- If you wish to obtain the certificate (all 5 modules), please send an email to workshops@grade.uni-frankfurt.de.
- Those seeking the certificate receive priority registration for the relevant modules
- All modules are available as stand-alone elements and can be attended without obtaining the full certificate.

Organizational Information

Language / Format	English / Online
Target group	Postdocs (R2/R3) from all faculties
Date	Thursday, 15 April 2027, 9:00 – 15:00
Registration	For registration click here

